

GETLINK AIMS TO :

**x2**

The number of links  
direct high-speed cross-  
Channel services

**WITHIN 10 YEARS**

- Existing direct link
- Town served
- New direct link
- New city served



### ANNEXE 8.3

#### ETICA-Pax Market Grants - Indicative examples of calculation of Eurotunnel assistance for the launch of direct services on New Routes

##### UK-Switzerland

													Train type X (600 seats)				
New Route - Direct Service	distance	C1	stations	C2	regional	C3	C	base/seat	A1	seats	A3	grant/freq	A1xA3xC	frequency	A2	Grant	
London-Geneva	5h30	130%	Roissy, G	10%	Ashford / Ebb	1.50	145%	k€/100s	660	600	6	M€ /freq	5.7	rtn/day	2	11.5	
London-Basel-Zurich	6h	140%	Roissy, Basel, Z	15%	Ashford / Ebb	1.50	163%	k€/100s	660	600	6	M€ /freq	6.4	rtn/day	2	12.9	
(ETICA-Pax 2 conditions)													<b>M€</b>	<b>12.2</b>	<b>ETICA-LGZ</b>	<b>M€</b>	<b>24.4</b>

frequency	A2	Grant
rtn/day	3	17.2
rtn/day	3	19.3
<b>ETICA-LGZ</b>	<b>M€</b>	<b>36.5</b>

##### Train type Y (450 seats)

seats	A3	grant/freq	A1xA3xC	frequency	A2	Grant
450	4.5	M€ /freq	4.3	rtn/day	2	8.6
450	4.5	M€ /freq	4.8	rtn/day	2	9.7
<b>M€</b>				<b>ETICA-LGZ</b>	<b>M€</b>	<b>18.3</b>

frequency	A2	Grant
rtn/day	3	12.9
rtn/day	3	14.5
<b>ETICA-LGZ</b>	<b>M€</b>	<b>27.4</b>

### ANNEXE 8.3

#### ETICA-Pax Market Grants - Indicative examples of calculation of Eurotunnel assistance for the launch of direct services on New Routes

##### UK-Germany

##### Train type X (600 seats)

New Route - Direct Service	distance	C1	stations	C2	regional	C3	C	base/seat	A1	seats	A3	grant/freq	A1xA3xC	frequency	A2	Grant
<b>London-Köln-Frankfurt</b>	5h	120%	Köln, Frankfurt	10%	Ashford / Ebb	1.50	135%	k€/100s	660	600	6	M€ /freq	5.3	rtn/day	<b>4</b>	21.4
(ETICA-Pax 2 conditions)														rtn/day	<b>2</b>	10.7
														<b>ETICA-LKF</b>	<b>M€</b>	<b>32.1</b>

##### Train type Y (450 seats)

seats	A3	grant/freq	A1xA3xC	frequency	A2	Grant
450	4.5	M€ /freq	4.0	rtn/day	<b>4</b>	16.0
				rtn/day	<b>2</b>	8.0
				<b>ETICA-LKF</b>	<b>M€</b>	<b>24.1</b>

##### Train type X (600 seats)

New Route - Direct Service	distance	C1	stations	C2	regional	C3	C	base/seat	A1	seats	A3	grant/freq	A1xA3xC	frequency	A2	Grant
<b>London-Köln</b>	4h	100%	Köln	5%	Ashford / Ebb	1.50	108%	k€/100s	660	600	6	M€ /freq	4.3	rtn/day	<b>4</b>	17.0
(ETICA-Pax 2 conditions)														rtn/day	<b>2</b>	8.5
														<b>ETICA-LK</b>	<b>M€</b>	<b>25.5</b>

##### Train type Y (450 seats)

seats	A3	grant/freq	A1xA3xC	frequency	A2	Grant
450	4.5	M€ /freq	3.2	rtn/day	<b>4</b>	12.8
				rtn/day	<b>2</b>	6.4
				<b>ETICA-LK</b>	<b>M€</b>	<b>19.2</b>

## ANNEXE 8.3

### ETICA-Pax Market Grants - Indicative examples of calculation of Eurotunnel assistance for the launch of direct services on New Routes

#### UK-Netherlands

										Train type X (600 seats*)						
New Route - Direct Service	distance	C1	stations	C2	regional	C3	C	base/seat	A1	seats	A3	grant/freq	A1xA3xC	frequency	A2	Grant
<b>London-Amsterdam</b>	4h	100%	Antwerp, Rot, A	6%	Ashford / Ebb	1.50	109%	k€/100s	550	600	6	M€ /freq	3.6	rtn/day	<b>4</b>	14.4
(ETICA-Pax 1 conditions)													rtn/day	<b>2</b>	7.2	
													<b>ETICA-LKF</b>	<b>M€</b>	<b>21.6</b>	

#### Train type Y (450 seats\*)

seats	A3	grant/freq	A1xA3xC	frequency	A2	Grant
450	4.5	M€ /freq	2.7	rtn/day	<b>4</b>	10.8
				rtn/day	<b>2</b>	5.4
				<b>ETICA-LKF</b>	<b>M€</b>	<b>16.2</b>

#### Train type Z (900 seats\*)

seats	A3	grant/freq	A1xA3xC	frequency	A2	Grant
900	9	M€ /freq	5.4	rtn/day	<b>4</b>	21.6
				rtn/day	<b>2</b>	10.8
				<b>ETICA-LKF</b>	<b>M€</b>	<b>32.4</b>

#### Train type W (750 seats\*)

seats	A3	grant/freq	A1xA3xC	frequency	A2	Grant
750	7.5	M€ /freq	4.5	rtn/day	<b>4</b>	18.0
				rtn/day	<b>2</b>	9.0
				<b>ETICA-LKF</b>	<b>M€</b>	<b>27.0</b>

(NB\*: seats commercialised on new destination, eg. 900 seats operated LBA x 50% offered on LA = 450 seats LA)

## ANNEXE 8.3

### ETICA-Pax Market Grants - Indicative examples of calculation of Eurotunnel assistance for the launch of direct services on New Routes

#### UK-France

										Train type X (600 seats)						
New Route - Direct Service	distance	C1	stations	C2	regional	C3	C	base/seat	A1	seats	A3	grant/freq	A1xA3xC	frequency	A2	Grant
<b>London-Lyon-Marseille</b>	6h30	140%	Roissy, Lyon, MRS	15%	Ashford / Ebb	1.50	163%	k€/100s	660	600	6	M€ /freq	6.4	rtn/day	<b>2</b>	12.9
<b>London-Bordeaux</b>	5h	120%	Roissy, Bordeaux	10%	Ashford / Ebb	1.50	135%	k€/100s	660	600	6	M€ /freq	5.3	rtn/day	<b>2</b>	10.7
(ETICA-Pax 2 conditions)												<b>M€</b>	<b>11.8</b>	<b>ETICA-LMX</b>	<b>M€</b>	<b>23.6</b>

frequency	A2	Grant
rtn/day	<b>5/7</b>	4.6
rtn/day	<b>5/7</b>	3.8
<b>ETICA-LMX</b>	<b>M€</b>	<b>8.4</b>

#### Train type Y (450 seats)

seats	A3	grant/freq	A1xA3xC	frequency	A2	Grant
450	4.5	M€ /freq	4.8	rtn/day	<b>2</b>	9.7
450	4.5	M€ /freq	4.0	rtn/day	<b>2</b>	8.0
<b>M€</b>			<b>8.8</b>	<b>ETICA-LMX</b>	<b>M€</b>	<b>17.7</b>

frequency	A2	Grant
rtn/day	<b>5/7</b>	3.4
rtn/day	<b>5/7</b>	2.9
<b>ETICA-LMX</b>	<b>M€</b>	<b>6.3</b>